

Paul and Joanne Hocking
Cranebrook N.S.W.
2749

6th September 2004

Glen Wambeek
21st Century Property Investments
PO Box 672, Parramatta, N.S.W. 2124

Re: A testimonial for 21st Century Property Investments and in particular
Glen Wambeek

To whom it may concern:

Investment for your own future is a big step to take considering all the options available to you. Investment in property, especially interstate, makes this awesome step an even more foreboding decision. There are a lot of “property investment” companies on the market and there are some shocking stories around about investing in Queensland property, but we are extremely happy with 21st Century Property Investments and its owner Glen Wambeek.

Glen’s company takes the anxious “surprise” factor out of buying property. Through your first meeting with Glen and the information supplied in the website, you are assured that you are getting a “quality investment” that will give you value for money. We have been to several seminars and in home presentations to do with property investment. Glen doesn’t give you the “hard-sell” that many other companies force on you. He will come a round for “a chat” at your convenience and you can take as long or as little as you like to make the next step. The deciding factor for us in taking the step to “sign-up” with him was his reputation. The fact that he has served so many of our friends/colleagues/neighbours (he helps a lot of teachers you know – but don’t hold that against him) that it makes it hard to find fault with any of his service or plans for you as future customers.

The beauty about “signing up” with Glen is that you don’t actually “sign up with him” - even when you fly to Queensland and you’re looking at property. At any stage you can say no and you haven’t lost anything. When you say yes to the first step, you buy the plane ticket, but this is where Glen’s service and his network of service people click into gear. Glen can (and it’s best if he does) arrange your date and time of flight because he or one of his colleagues shows you around Brisbane and the areas and potential properties (vacant land) that you can purchase if you wish. You just sit back and ask the questions, read the background information and see first-hand why you should make an investment in Queensland property. All the stories of shonky property investments in South East Queensland are quickly forgotten as you get to “see” what you actually get. And with the N.S.W. government changing the rules and the taxes in investment properties in N.S.W., aren’t we glad we invested in Queensland.

Glen’s company are essentially builders, which means when you buy the block of land, you only pay the stamp duty on the block of land, not on the beautiful house his

company builds you over the next few months or so – a saving of thousands! Glen’s houses are “completely finished” and I mean completely. From the computerised watering system for the fully landscaped garden to the “his” and “hers” remote control garage door openers, everything is quality and everything is finished. Just rent and forget, and let your investment make you money – with time. We (as a family of seven – five under 10) would love to live in one of Glen’s houses one day. As our tenants (who look like being very long term tenants) say – “everything is so nice – it’s a beautiful home!”

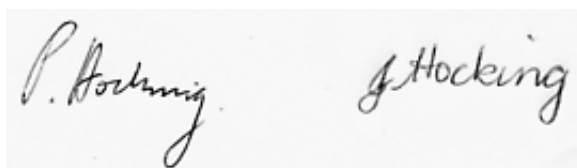
Some of the other “service” happenings Glen provides includes photos of the property as it is being built, a selection of colour schemes etc. so you can put your own individual stamp on the place, photos of you with the property after it is finished (a great thing you must do), contacts with real estate agents who will look after your property, a full tax schedule which our own very experienced accountants just love – and can’t find fault with, when you come to do your tax.

On a personal note we would like to tell you a story which shows how far Glen’s “service” and his reputation for service goes. Glen recommended a real estate agent to us which we signed up with. We were let down by this agent as they – to cut a long story short – didn’t provide the service they said they would. Glen was let down too because in a service industry – you are only as good as the people you recommend or who recommend you. Glen found another agent who to this day has been nothing short of brilliant, but most importantly for us – Glen made sure we didn’t lose any money as a fault of the first agent – he covered everything personally.

Twenty first century property investments is one of those “rare finds” where you are going to invest a lot of your “hard earned” with them so you try to find fault with them – but you can’t! It’s been twelve months since we started with Glen and his company and like our neighbours, who have just built their second investment home with him, we can’t wait to do it all again for a second time or even a third time. An investment “portfolio” is really within reach with Glen and his company. You work hard to get yourself and your family in front but it’s obvious that Glen and 21st Century investments works even harder to make sure you get there!

We highly recommend 21st Century Property Investments and in particular Glen Wambeek to anybody thinking of buying investment property. His service and commitment to reputation is the best we have seen in “any” industry. We are extremely pleased with what he has done for us and we look forward to our continued association with him in the years ahead.

Sincerely

The image shows two handwritten signatures in black ink on a light-colored background. The signature on the left is 'P. Hocking' and the signature on the right is 'J. Hocking'.

Paul Hocking and Joanne
Hocking